

## Message Text

UNCLASSIFIED

PAGE 01 MONTRE 00994 190959Z  
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W  
-----036172 191016Z /14/14  
R 162000Z MAY 78  
FM AMCONSUL MONTREAL  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 506

UNCLAS MONTREAL 994

CORRECTED COPY (TEXT)

E.O. 11652: NA  
TAGS: BGEN, CA  
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 122/04/P0026
  2. 051678
  3. E. PACRADOUNI
  4. 122 CANADA
  5. I D
  - 6A. CALL, WRITE --
  - 6B. CLAUDE HENLE, PRESIDENT
  - 6C. JEAN H. HENLE INC.  
10175 HOTEL DE VILLE  
MONTREAL NORTH, QUEBEC, CANADA H1H 3V3
  7. CABLE: HENMONT TELEX: 05-828794  
TELEPHONE: (514) 321-0080 OR 321-0081
  8. --
  9. 112
  10. DESCRIPTION  
9950018-0000. GIFTWARE  
9950024-0000. HOUSEWARE AND HOME DECORATION PRODUCTS  
9950034-0000. NOVELTIES
  11. SUBJECT HAS BEEN IN BUSINESS FOR 40 YEARS. HANDLES  
GIFT ITEMS SPECIALIZING IN KITCHENWARE. EMPLOYS 18 INCLUDING  
UNCLASSIFIED
- UNCLASSIFIED
- PAGE 02 MONTRE 00994 190959Z
- 9 SALESMEN. MARKETING TERRITORY: EASTERN CANADA. CLAIMS  
ANNUAL SALES OF \$3 MILLION. PRESENTLY HANDLES THE FOLLOWING  
LINES: CAST IRON PRODUCTS FROM ATLANTA STOVE WORKS INC.,  
ATLANTA, GEORGIA; ENAMELWARE FROM GENERAL HOUSEWARES  
CORPORATION, TERRE HAUTE, INDIANA; GIFT ITEMS FROM IRVINWARE,  
LONG ISLAND CITY, NEW YORK AND GLASSWARE FROM BARTLETT-COLLINS  
CORPORATION, SAPULPA, OKLAHOMA. SUBJECT WOULD LIKE TO AUGMENT

AND COMPLEMENT THE LINES IT NOW HANDLES WITH NEW PRODUCTS FROM  
OTHER U.S. SUPPLIERS. MR. HENLE WOULD LIKE TO RECEIVE OFFIERS  
FROM MANUFACTURERS ONLY.  
HARPER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978MONTRE00994  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780229-1001, D780209-0272  
**Format:** TEL  
**From:** MONTREAL  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780554/aaaabtwk.tel  
**Line Count:** 66  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 5949c19c-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 22 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2678985  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BGEN, CA  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/5949c19c-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014